



CORRATERIE
GESTION
GROUPE ERIC STURDZA

Wealth Managers
since 1984

Corraterie Gestion today

QUALITY, INDEPENDENCE AND ABSENCE OF CONFLICT OF INTEREST

WE ARE

An **experienced staff** with **strong skills** and a **deep knowledge of the financial environment** as well as **excellent qualifications** obtained in Switzerland and elsewhere.

WE OPERATE

With some of the best players in the world and can rely on a **network of independent providers selected over a long period**, including lawyers, tax specialists and insurers, enabling us to fully support our Clients' needs.

WE OFFER

- **Wealth management solutions** by favoring a **personalized service** based on **sustainability and best-in-class products**;
- A **privileged and continuous relationship** with our managers based on **trust, dialogue** and **availability**;
- A service of **quality**, based on our know-how, our knowledge of the financial markets and a **regular and transparent presentation of the evolution of the assets** and the performances obtained.

OTHER FORCES

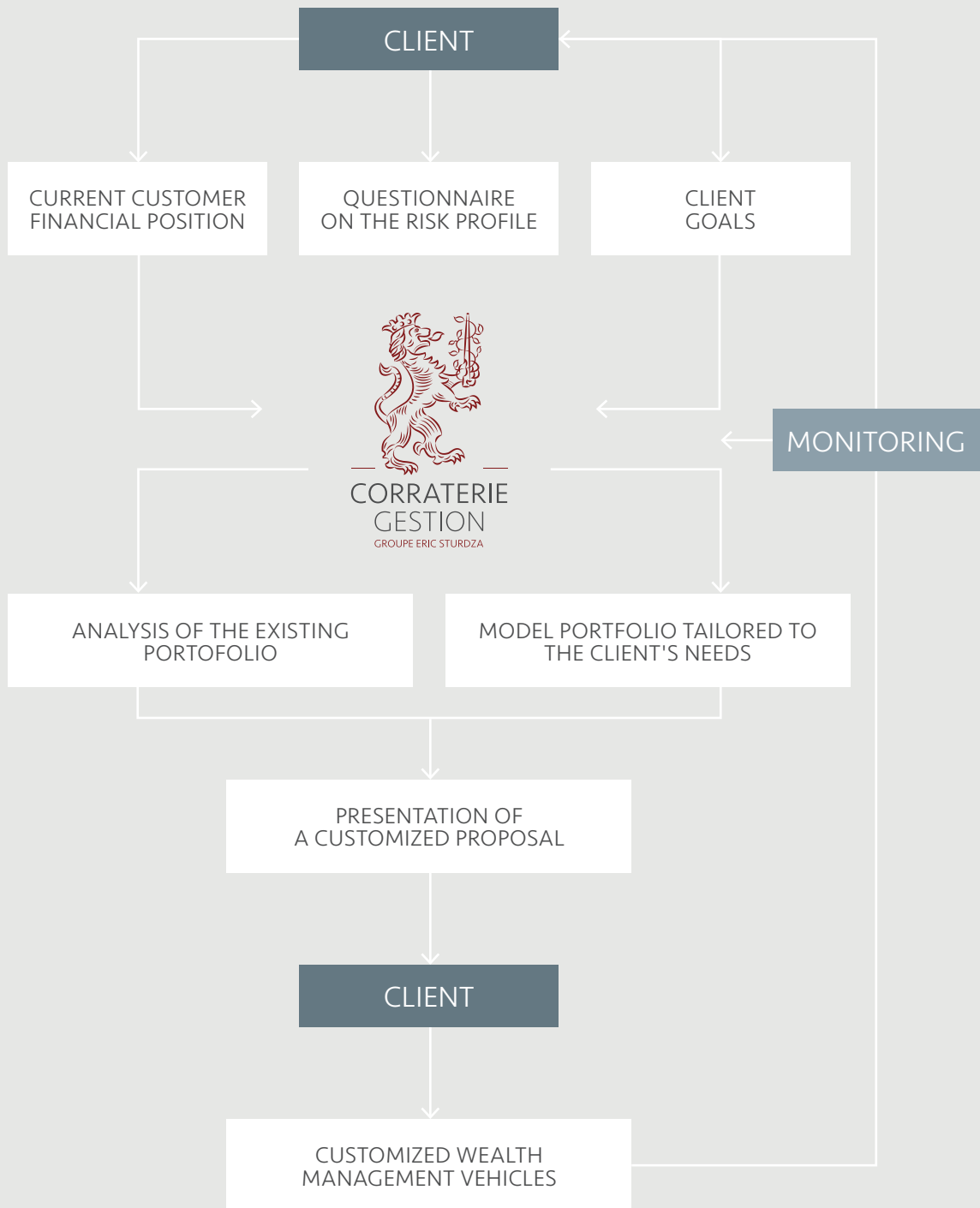
Corraterie Gestion believes in a **trustful and transparent approach to financial costs and commissions** and carries out its activities **without any conflict of interest**.

Corraterie Gestion **is a founding member** of the Swiss Association of Asset Managers, the regulatory body for the profession.

Corraterie Gestion operates **under FINMA supervision regarding Anti Money Laundering rules**.

Corraterie Gestion has a **capital of CHF 1 000 000.-**.

Corraterie Gestion is covered by an Investment Management Insurance (D&O).



OUR APPROACH TO PORTFOLIO MANAGEMENT

OUR TARGET

- Achieving **robust returns** through a medium term horizon by optimizing portfolio's risk-return coupled with a focus on risk control. To carry out this, we closely monitor different metrics that assess the portfolio's risk.

OUR INVESTMENT PROCESS

- **Asset allocation:** our asset allocation is the result of an in-depth analysis of macroeconomic data completed by a continuous study of various financial market indicators.
- **Portfolio construction:** we build a well-diversified portfolio through active and passive strategies in bonds, equities and alternative investments. A lot of care is dedicated to the portfolio robustness through the study of correlations in order to properly diversify its investment risk.
- **Portfolio's risk control:** close and regular control of the portfolio's risk metrics.
- **Reactivity:** in the event of a significant change in our macroeconomic scenario or a shift in trend in financial markets, we are ready to quickly adapt the portfolio's risk profile.

OUR INVESTMENT VEHICLES' SELECTION PROCESS THROUGH A TRUE OPEN ARCHITECTURE

- **Investment universe:** our investment universe is very broad. Once the asset location has been set, we look for the best products in each asset class, whether it is investment funds, ETFs or single names.
- **Investment funds:** investment funds are rigorously selected via a two steps process:
 - a qualitative approach through a full due diligence
 - a quantitative approach through in-depth fund characteristics analysis and comparison with peers.Performance and risk of selected investment funds are monitored on a monthly basis and meetings with managers are organized on a regular basis.
- **ETFs:** if exposure through investment funds does not give full satisfaction, ETFs (physical replication) are considered.
- **Single names:** a short list of the best picks selected by fund managers is established.

Combining the target performance and the possible drawdown, we build, together with the client, an investment proposal related to his financial targets that **will not disappoint his expectations even in difficult market conditions**.

A Think Lab to invest successfully in the future

INDEPENDENCY IS THE INSPIRING SPIRIT OF THE ERIC STURDZA GROUP

Corraterie Gestion was founded in **1984** to be a leader in **independent** financial services for HNWI in Geneva.

Since then, clients and families with multiple assets have been using different banks for many years, and are more than ever looking for a highly professional independent structure, able to assist them in managing their wealth deposited with many different counterparts.

In 2013, Eric Sturdza decided to open to this new market opportunity, and Corraterie Gestion became part of his Group.

Corraterie Gestion remained independent and Eric Sturdza wanted it to become a **valuable tool** with a **unique bouquet of financial services and investment opportunities**.

MODERN PORTFOLIO CONSTRUCTION STRATEGY

Corraterie Gestion's model of portfolio construction is based on **three pillars**, in order to provide a really personalized portfolio:

- **Assessment of client's financial goals**, in terms of his performance targets and time horizon.
- **Deep analysis of current market conditions** and of the realistic opportunity of reaching the targets: **risk/reward ratio**.
- **Creation of a custom made portfolio** that best fits the client's requirements through our in-house methodology.

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Users should refer to their legal/tax advisor for any clarification relating to the interpretation of the information contained within this brochure. Investment decisions should be based on relevant, specific, professional advice and we therefore recommend that all potential investors refer to the legal and fiscal advice of professionals before making any investment decision.

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Member of the Swiss Association of Asset Managers | SAAM