

Eric Sturdza Group develops fourth line of business: Family Office

The Eric Sturdza Group is expanding its independent investment and family office services by merging sector specialist Lagane Family Office SA with Coges Corraterie Gestion SA, an independent wealth manager. The purpose of this merger is to expand the current range of wealth management solutions by including new family office services, with the aim of enhancing the management of clients' needs and expectations.

Coges Corraterie Gestion SA will be equipped to help families structure and preserve their wealth, starting with analysis of their overall asset base and optimisation of their financial position. At all times, it will take into account the interests of each generation as well as their performance requirements.

Family Office will officially become the group's fourth line of business alongside Private Banking, Asset Management and Wealth Management – activities in which it has already made its mark.

The merger will blend the long-standing expertise of Coges Corraterie Gestion SA, a provider of wealth management services since 1984, with the experience of Lagane Family Office SA. The new entity, which will operate under the name of Coges Corraterie Gestion Wealth Management & Family Office, will amalgamate all the necessary resources for meeting clients' requirements and expectations. Coges Corraterie Gestion Wealth Management & Family Office will remain fully independent and continue to offer clients a wide range of custodians. It can also count on the support of renowned experts from the Eric Sturdza Group as well as the group's network of industry-leading asset management partners.

Long-standing family group serving clients and managers for whom only the best is good enough

Eric Sturdza, whose goal since founding the group has been to bring entrepreneurial leaders together, places considerable importance on the independence of his teams, which he sees as vital for the success of any undertaking. Thanks to this ethos, managers at Coges Corraterie Gestion SA have been able to offer core wealth services and new offerings free from outside interference. Meanwhile, the group has provided business support, including a solid infrastructure for handling increasingly complex regulatory requirements.

The Eric Sturdza Group has the family-based perspective and requisite expertise to ensure that clients' specific needs are taken into account by its comprehensive service. According to Eric Sturdza, "this merger is the next instalment in our group's strategic development, through which we will offer tailored, personalised solutions that cover our clients' needs more fully, as my own family can already attest. Through this merger, the Eric Sturdza Group is building up Coges Corraterie Gestion – a company we acquired in 2013 – into a mainstay in Switzerland's independent wealth management sector."

Collective leadership combining talents

The new Executive Committee, comprising Michaela Zanello Sturdza, Stéphane Gibert and Jean-Pierre Lagane, will be in charge of implementing this ambitious project, at the same time maintaining an unwavering commitment to clients.

They will report to the Board of Directors comprising Nicolas Killen (chairman), Raphaël Jaquet, Luca Micheli and Michaela Zanello Sturdza.

- Michaela Zanello Sturdza will work to harness synergies with the rest of the group and contribute her experience and expertise, acquired from managing a family-owned group.
- Jean-Pierre Lagane, a well-connected figure in the industry, will oversee family office services for the entire group.
- Stéphane Gibert will head up and develop wealth management in Switzerland and other markets.

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